Enervault Safe, Reliable, Cost-Effective Energy Storage

Megawatt-Hour, Fe-Cr Redox Flow Battery System ARRA Demonstration

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CEC ARRA ES Workshop December 1, 2014







Company Overview



Focus: True long-duration, grid-scale energy storage...

Megawatt-hour scale, System life 20+ years

Salt

Distinction:

Long duration storage at constant power
Unparalleled safety, reliability, and low cost

10s of MW 100s of MW-hr

Location: Sunnyvale, CA; Founded 2008







Impact of R&D funding

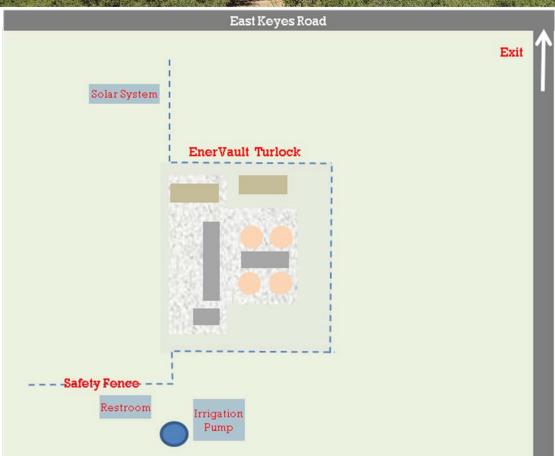


- Attracted investment:6X leverage > \$30M
- Accelerated development significantly
- Created market transformative тотац products with the potential to support key policy goals



- Provided recognition for credibility in educating broad public
- Attracted strategic partnerships to leverage knowledge and resources





EnerVault Turlock

EnerVault System:

- Technology: Redox Flow Battery
- Chemistry: Iron-Chromium
- Power: 250 kW_{AC}
- Energy: 1 MW-hr / 4 hours duration at full rated power

Solar:

- 150 kW_{AC} PV
- 22 dual-axis trackers,
 42 panels each
- 924 solar panels, 200 Wp each
- 2 DC to AC inverters, 75 kW_{AC} each
- Installed in 2008

Load:

• 260 kW groundwater irrigation pump

Connection:

- Common 480 V AC bus
- 21 kV grid connection

EnerVault MW-hr Field Unit



see highlights at:

http://enervault.com/enervault-turlock-dedication



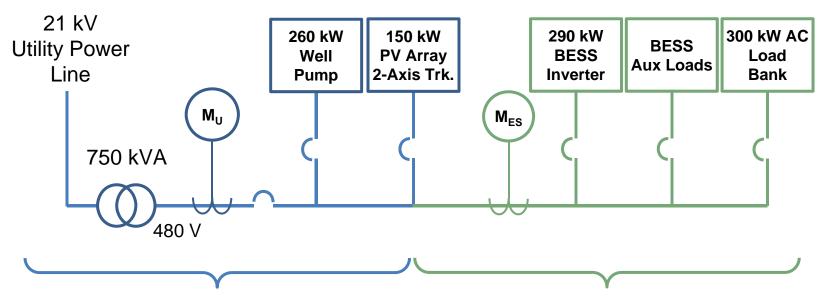
"Redox flow batteries may hold great potential for replacing gas-fired peaking power plants, and for providing badly needed grid stabilization services."

Peter Kelly-Detwiler, Forbes

Field Demonstration: $250 \text{ kW}_{AC} / 1 \text{ MW-hr}_{AC}$ System



Site Single Line Diagram



Original Site Installation
Well pump plus 2- axis PV; TOU tariff

Addition of Fe-Cr RFB for Time shifting, peak demand management

Field Demonstration: 250 kW_{AC} / 1 MW-hr_{AC}



Key System Building Blocks Implemented in the Field













Design-Build Time Line



First plant: time line dominated by NRE; concurrent development

	Apr-12	Jul-12	Oct-12	Jan-13	Apr-13	Jul-13	Oct-13	Jan-14	Apr-14
30 kW Prototype Installed Cell, Stack and System Develop Preliminary Engineering County Project Review Apply for Interconnect Detailed Engineering Procurement and Assembly Interconnect Approval Installation and Civil Work	Apr-12	Jul-12	Oct-12	Jan-13	Apr-13	Jul-13	Oct-13	Jan-14 ♦	Apr-14
Operating Permits Received Interconnect Complete									♦

20-Month Design/Build Project

- EnerVault scope: system design, specifications, build stacks, integration
- Partners' scopes: detailed engineering, procurement, assemble, install

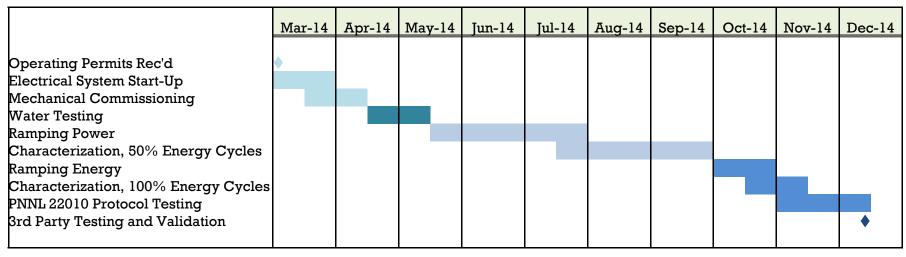
Interconnect: Significant added cost and delay

- First application February 2013
- Re-submit September 2013 after complying with PG&E requirements for inverter
- November 2013, failed initial Rule 21 review due to IOU voltage regulation problems, notified of \$170k cost to EnerVault to pay for mitigations of voltage regulation problem
- January 2014, Approved alternate approach
- Interconnect completed May 7, 2014

Commissioning and Performance Ramp



First-ever Fe-Cr plant this scale; new technology – walk before you run!



- Completed commissioning on May 22nd, 2014
- Now ramping system power to target with short fill of electrolyte
 - Facilitates rapid cycle testing to validate system model
 - Determining flow-current-cell voltage relationships
 - Develop high level software, determine interlock settings
- Next: complete electrolyte fill in July and ramp system energy
- Demonstration: certification testing with independent laboratory

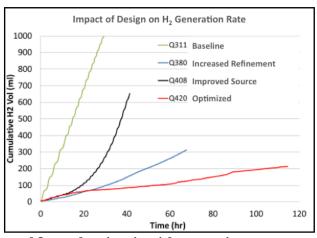


- Early involvement of local authorities is key to smooth permitting
- Shop-fabricated, modular construction for reduced field time/cost
- Utility interconnect: it's new for everybody involved – allow time





Minimize Side Reactions



>10x reduction in side-reaction rates

2010



2 kW/1 hr Test Unit

10X 2012



30 kW Pilot System

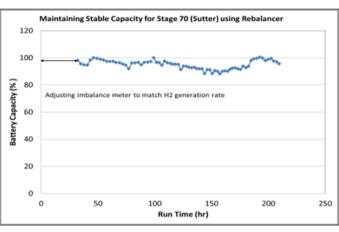


2014



 $250 kW_{AC}/1 MW-hr$

Dynamic Rebalancing



Automated, on-the-fly capacity stabilization

Certification Testing



US DOE ESS Performance Measurement Protocol PNNL 22010:

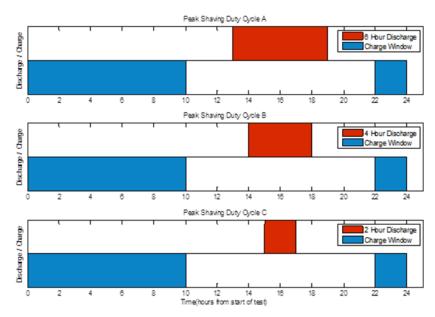


Figure 5.1.3. Peak-Shaving Duty Cycles

- Defined protocols for system energy, efficiency, and ramp rate
 - Clear definition of the system boundaries for efficiency calculation
 - Clearly defined duty cycle and test regimen for multi-cycle performance
- True AC-AC efficiency measured over multiple cycles

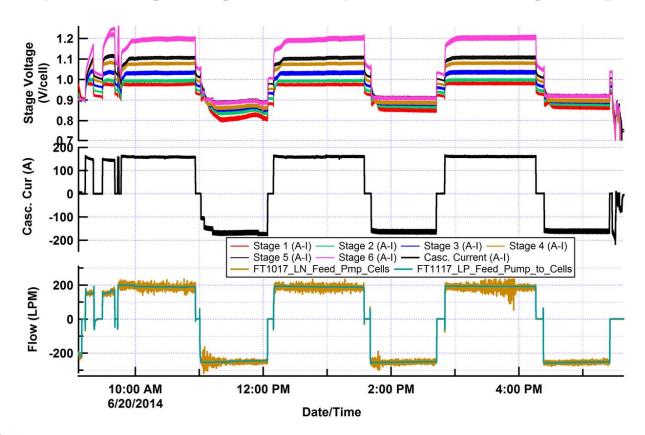
Source: US Department of Energy, Protocol for Uniformly Measuring and Expressing Performance of Energy Storage Systems, PNNL 22010, Nov., 2012





Example 4T Cycle results, 20 June, 2014 – 220 kW – 1 hr

- First cycle used to establish flow-current-voltage targets at 220 kW power
- Subsequent cycles verify stability, validate model
- Short cycles long enough for steady state; short enough for quick progress

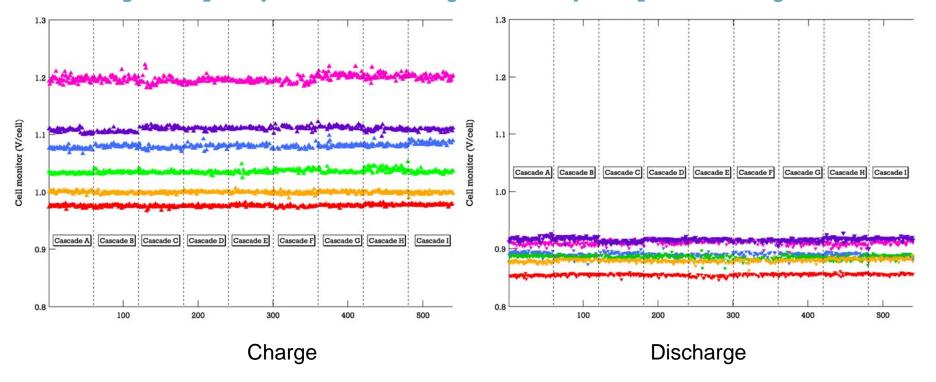


Field Demonstration: 250 kW_{AC} / 1 MW-hr_{AC} System



4T Cycle results: Cell Voltage Uniformity – Charge and Discharge Cycles

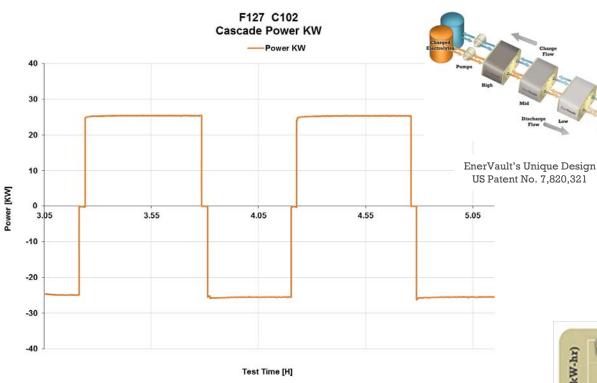
- Showing Cell voltages by stage in each of nine, 30 kW cascades
- All cells within ~20 mV excellent cell uniformity; excellent flow uniformity
- Flow and current distribution among stacks is purely passive balancing by design and quality of manufacturing and factory acceptance testing



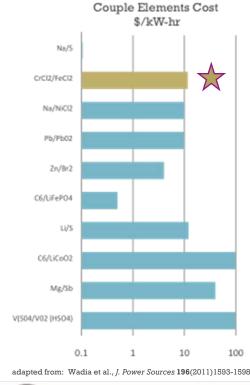
Constant Power + Low Marginal Energy Cost

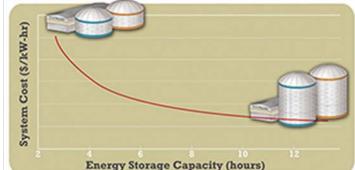


Engineered cascade delivers constant power discharge, rapid switch (seconds) between charge and discharge



> Enables 6-12 hours of storage in the \$250/kW-hr total price range





EnerVault Turlock - Nov 20-21, 2014





How EnerVault Systems Support the Grid



Global demand for utility-scale, long duration energy storage has taken off

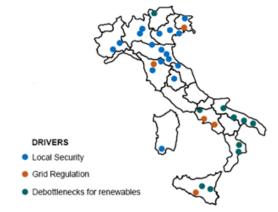
Organization	Size (Power)/Duration)	Status	Description
	① 14 GW/6 hours	 140,000 MW PHS; 800 MW CAES, NAS, and Flow 250 MW Li-ion, Pb-acid, flywheel 	And III and II
Terna	⊙ 35 MW / 7 hours	⊙ Installed NAS	⊙ Contract awarded (May 2013)
ほくてん (Hokkaido Electric)	⊙ 12 MW / 5 hours	⊙ Underway	⊙ Contract awarded (July 2013)
PG&E	⊙ Min 1.5 MW / 4 hours	⊙ In Contracting	 RPS RFO (Dec 2013) PV+ Storage; 1.9XTOD, penalize intermittency, curtail rights
ieso	⊙ 50 MW	⊙ 34 of 50 MW selections announced	 RFP issued (March 2014), selections announced (July 2014) to increase wind and solar use
SOUTHERN CALIFORNIA EDISON	⊙ 50 MW/4 hours	⊙ In contract negotiations	ORFP issued (October 2013) for local capacity requirements
PSEG LONG ISLAND	⊙ 150 MW /12 hrs	⊙ In short-listing (Mar 2014)	⊙ RFP issued (November 2014) post Superstorm Sandy
California ISO Shaping a Research Future	○ Avg 58 MW○ >2 GW Storage Interconnects	⊙ Cluster I Applications closed (April 2014)	 Interconnect application increased from 0 (cluster 6, 2013) to 36 projects Typical size 25 and 50 MW Average application fee: \$105k
ConEdison	⊙ 58 MW / 12 hours	⊙ RFI July 2014	\odot 12 hour demand reduction beginning 2016
HEGO	⊙ 60 MW / 0.5 hours	⊙ RFP July 2014	\odot HECO response to PUC over-ruling capital plan because not solving problems of DG
<u>SDG</u> E	⊙ >25 MW / 4 hours	⊙ RFP September 2014	⊙ To meet Local Capacity Requirements, alternative to CT
Terna Rete Elettrica Nazionale	⊙ 2MW / 4 hours	⊙ RFP Oct 2014	⊙ Flow battery demonstration
EDISON POSE SDGE	 PG&E: 80.5 MW / 4 hours SCE: 16 MW / 4 hours SDG&E 16.3 MW / 4 hours 	⊙ RFP Dec 2014	 First procurement for AB 2514, 1325 MW (October 2013). Procurement plan approved July 2014

Drivers for Long Duration Energy Storage



- New York: Grid Resilience –
 Increased storage to avoid black outs, faster grid recovery
- Texas and Hawaii: Flexibility Enabling high penetration of renewables / avoid curtailment
- Italy: Flexibility Grid congestion relief from high penetration of wind and solar
- Japan: Efficiency 15% peak demand reduction post
 Fukushima







EnerVault Vision for the Future



Flexible generating stations providing energy dispatch and absorption

- The EnerVault grid-scale / long-duration energy storage plant
 - Modular power section (stacks + inverters) for low cost, power and energy fit, and system redundancy in the new components
 - Fully leverage economies of scale from chemical process industry in hydraulic modules and storage tank facilities
 - Avoid turning the flow battery into just a large integrated cell
- Extend the life of existing assets, provide grid resiliancy
- Replace combustion turbines for ramp control and peak shaving
- Avoid/delay construction of new transmission lines and gas pipelines

Barriers to New Storage Technology







MW-hr

to <u>HERE</u>



100's of MW-hr

EnerVault Commercialization Timeline



Flexible, Bi-Directional Power Generation Plants



2 kW/1 hr Test Unit



250 kW/1 MW-hr



2012 2013 2014 2015 2010 2011 2016



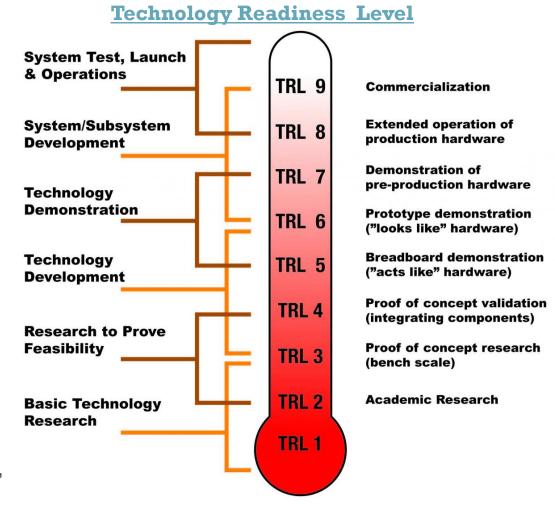


2017

Barriers to New Storage Technology



- Many grant opportunities for early technology development (ARPA-E, EPIC, ...): Cost \$
- ARRA ES program helped EnerVault go from ~TRL 3 to > TRL 5 (System demonstration in a relevant environment): Cost \$\$
- Very few opportunities to support moving from TRL 5 to > TRL 8: Cost \$\$\$\$
 - Need real application including full automation, telemetry, technical and business case demonstration
- Market Transformation mandates like AB 2514 help attract investment, but aren't enough
 - 100% of recent SCE ES is established, known technology used in known application



Source: NASA - http://www.nasa.gov/sites/default/files/trl.png

Lowering Barriers to New Storage Technology



Application and Business Case Demos

- Need application demonstrations at IOUs, POUs, IPPs, and RE Farms
 - Demonstrate capability, learn requirements, and demonstrate business case
 - Incentives, mandates, and rate-basing to invest in demonstrated technology, not yet fully commercial

Application	Demo Size	Full Scale	Comment
Flexible Peaker	2-10 MW / 3 hours	50 MW / 150 MW-hrs	100 MW of flexible range
Capacity Peaker	2-10 MW / 4 hours	25-50 MW / 200 MW-hrs	RA
Renewable Sited Storage	2-10 MW / 6 hours	25 MW / 150 MW-hrs	Wind and PV; ToD premium, dispatchable, curtailment avoidance
Hybrid (CT +ES)	2-10 MW / 6 hours	50 MW / 300 MW-hrs	
Transmission Peaker (Congestion Relief)	2-10 MW / 4 hours	50 MW / 200 MW-hrs	
Urban Resiliency	2-10 MW / 12 hours	25 MW / 300 MW-hrs	
Micro Grid	2-10 MW / 12 hours	20 MW / 120 MW-hrs	Islanding + greater renewable use

SUMMARY



- How the energy storage system supports the grid;
- How the energy storage system is performing;
- How R&D funding makes the energy storage project possible;
- Identifies lessons learned; and
- What barriers is your storage system facing and what is needed to commercialize the energy storage system?



THANK YOU!



www.EnerVault.com